



J THOMAS & COMPANY PRIVATE LIMITED
GUWAHATI MARKET SYNOPSIS - Sale 26(2021)

Market Report

LEAF	DUST
* Market witnessed good demand. * Clean and good liquoring sorts were irregular around last. * Cleaner mediums steady. Browner and plainer varieties were easier.	* Market witnessed fair demand. * Select good liquoring varieties were barely steady and at times tended lower. * Clean mediums were irregularly easier. Plainer categories and secondaries met with less enquiry and witnessed outlots.

Buying Analysis

LEAF	DUST
* TCPL : Very selective. * HUL : Operated. * WI : Active on liquoring sorts. * Internals : Fair support.	* TCPL : Active. * HUL : Active. * WI : Operated on liquoring sorts. * Internals : Fair support.

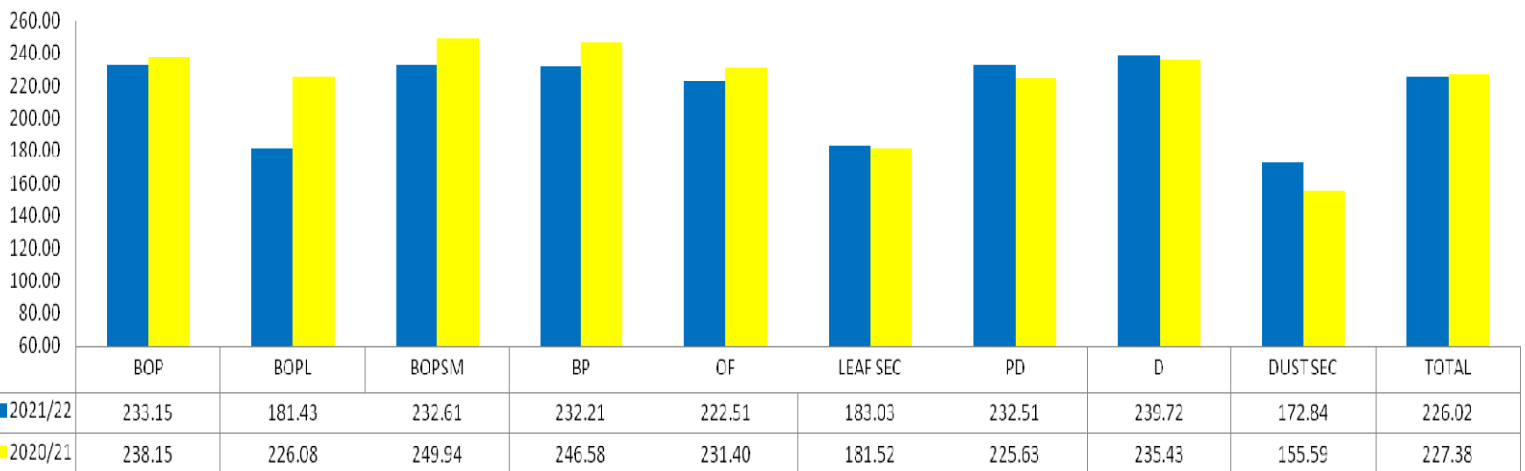
AUCTION AVERAGES

	2021/22			2020/21			UPTO Sale 26		
	Sale 26	Sale 25	+/-	Sale 26	Sale 25	+/-	2021/22	2020/21	2019/20
LEAF	225.09	233.79	-8.70	268.79	259.30	9.49	221.44	232.86	147.61
DUST	228.29	224.58	3.72	254.17	240.43	13.74	213.88	216.22	146.09
TOTAL	226.02	230.91	-4.90	263.64	252.52	11.12	219.29	227.38	147.12

GTAC AUCTION AVERAGES

SALE		19	20	21	22	23	24	25	26
LEAF	2021/22	215.15	222.06	228.26	231.53	237.73	237.14	233.79	225.09
	2020/21	0.00	224.37	200.79	200.91	219.37	233.02	259.30	268.79
DUST	2021/22	202.22	209.15	211.10	215.97	225.02	227.60	224.58	228.29
	2020/21	0.00	198.79	183.41	186.43	204.08	223.79	240.43	254.17
TOTAL	2021/22	211.54	217.91	223.05	226.96	233.91	234.34	230.91	226.02
	2020/21	0.00	216.92	195.68	196.67	214.82	230.00	252.52	263.64

GTAC Grade Wise Averages Upto Sale 26

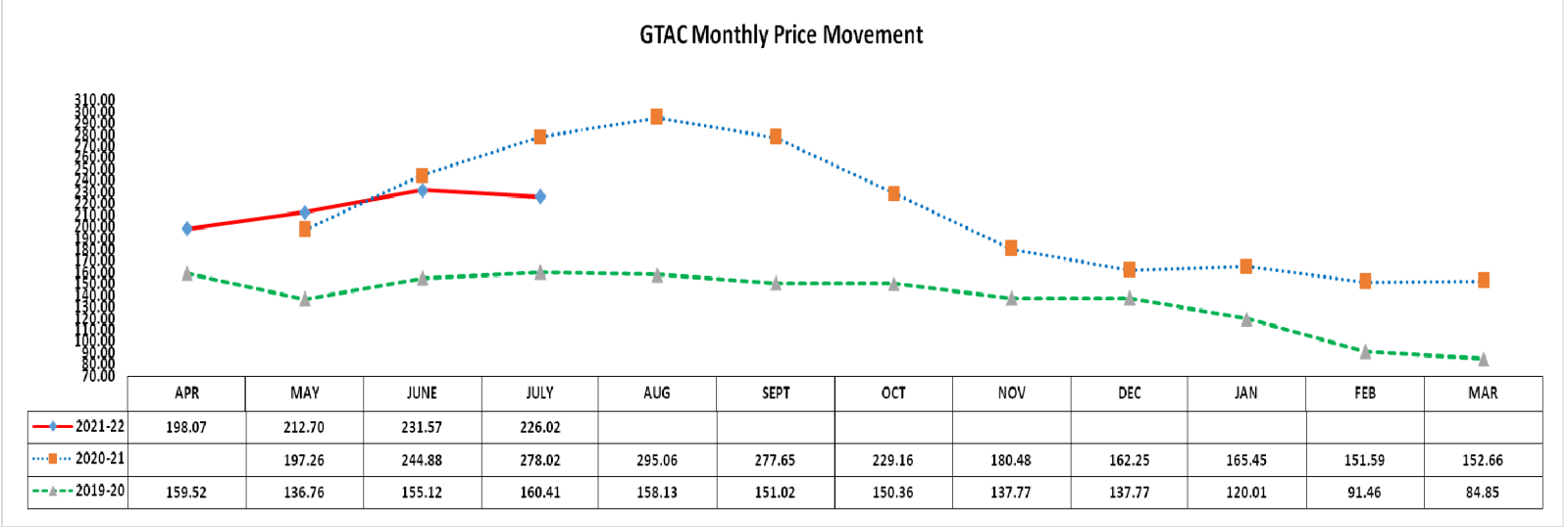


OFFER / SOLD QUANTITY & AVERAGE PRICE (2020/21)												
	THIS SALE				LAST SALE				UPTO Sale 26			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
BROKENS	2675726.6	1750082.4	230.29	35%	2067270.5	1314355.8	237.04	36%	17875692.9	12792454.0	225.31	28%
FANNINGS	885494.9	571671.8	222.51	35%	679537.3	405256.7	236.67	40%	5339907.6	3750612.4	221.70	30%
LEAF SEC.	261728.0	165837.2	179.03	37%	199118.5	120194.8	188.48	40%	1810108.6	1361804.8	184.39	25%
LEAF TOTAL	3822949.5	2487591.4	225.09	35%	2945926.3	1839807.3	233.79	38%	25025709.1	17904871.2	221.44	28%
	THIS SALE				LAST SALE				TO DATE			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
DUST	1596695.3	885049.1	236.58	45%	1161874.0	693448.3	234.95	40%	9658389.4	5982473.9	221.11	38%
DUST SEC.	294446.5	132371.5	172.84	55%	222774.5	140213.9	173.24	37%	1862831.7	1120787.2	175.26	40%
DUST TOTAL	1891141.8	1017420.6	228.29	46%	1384648.5	833662.2	224.58	40%	11521221.1	7103261.10	213.88	38%
TOTAL	5714091.3	3505012.0	226.02	39%	4330574.8	2673469.5	230.91	38%	36546930.2	25008132.30	219.29	32%

OFFER / SOLD QUANTITY & AVERAGE PRICE												
LEAF	THIS SALE				LAST SALE				UPTO Sale 26			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2021/22	3822949.5	2487591.4	225.09	35%	2945926.3	1839807.3	233.79	38%	25025709.1	17904871.2	221.44	28%
2020/21	2714229.4	2239152.2	268.79	18%	2090169.1	1773385.4	259.30	15%	12862986.2	10783438.2	232.86	16%
DUST	THIS SALE				LAST SALE							
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2021/22	1891141.8	1017420.6	228.29	46%	1384648.5	833662.2	224.58	40%	11521221.1	7103261.1	213.88	38%
2020/21	1422916.9	1217953.4	254.17	14%	1156158.7	993845.2	240.43	14%	6403357.8	5299927.5	216.22	17%
TOTAL	THIS SALE				LAST SALE				TO DATE			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2021/22	5714091.3	3505012.0	226.02	39%	4330574.8	2673469.5	230.91	38%	36546930.2	25008132.3	219.29	32%
2020/21	4137146.3	3457105.6	263.64	16%	3246327.8	2767230.6	252.52	15%	19266344.0	16083365.7	227.38	17%

PRICE RANGE										
% OF TEAS SOLD	LEAF					DUST				
	2021/22		UP TO Sale 26			2021/22		UP TO Sale 26		
	Sale 26	Sale 25	2021/22	2020/21	2019/20	Sale 26	Sale 25	2021/22	2020/21	2019/20
BELOW 100	0.00	0.00	0.00	0.72	2.25	0.00	0.00	0.03	5.24	3.66
BETWEEN 100.00-119.99	0.20	0.02	0.06	2.73	23.72	0.00	0.00	0.07	3.83	18.37
BETWEEN 120.00-139.99	1.73	0.60	0.64	4.76	27.65	0.54	0.02	0.23	4.61	30.57
BETWEEN 140.00-159.99	5.22	4.17	3.94	6.62	15.88	9.97	7.37	6.97	4.95	15.57
BETWEEN 160.00-179.99	20.16	17.81	17.38	7.16	11.09	14.71	20.50	21.94	6.57	13.11
BETWEEN 180.00-199.99	13.17	15.51	18.64	6.79	6.65	12.06	15.64	18.87	10.84	7.88
BETWEEN 200.00-219.99	14.09	13.72	17.69	11.16	5.01	13.29	13.85	14.95	13.36	4.93
BETWEEN 220.00-239.99	10.97	10.44	12.72	13.28	3.56	9.76	8.73	9.17	12.23	3.97
BETWEEN 240.00-259.99	7.19	5.79	7.84	11.13	1.83	10.41	4.78	8.64	12.15	1.37
BETWEEN 260.00-279.99	5.95	5.27	5.36	11.47	1.16	4.28	3.57	4.82	8.25	0.48
BETWEEN 280.00-299.99	5.39	5.49	4.08	8.07	0.54	6.03	7.60	4.55	7.22	0.08
300 AND ABOVE	15.93	21.17	11.65	16.11	0.66	18.96	17.94	9.77	10.76	0.00

FUTURE FRESH OFFERING (IN PACKAGES)									
SALE NO	THIS YEAR-2021			LAST YEAR-2020			DIFFERENCE		
	LEAF	DUST	TOTAL	LEAF	DUST	TOTAL	LEAF	DUST	TOTAL
27	51078	19210	70288	38917	17845	56762	12161	1365	13526
28	47747	20793	68540	35133	17597	52730	12614	3196	15810
29	49813	21297	71110	47320	21061	68381	2493	236	2729
TOTAL	148638	61300	209938	121370	56503	177873	27268	4797	32065



GTAC BUYING (ALL TEAS) FOR THE Sale 26											
	CTC LEAF			DUST				TOTAL			
OFFER	38,22,949.5		Kgs	OFFER	18,91,141.8		Kgs	OFFER	57,14,091.3		Kgs
SOLD	24,75,614.7		Kgs	SOLD	10,12,272.7		Kgs	SOLD	34,87,887.4		Kgs
SOLD %	65%			SOLD %	54%			SOLD %	61%		
ZONE	Kgs	AVG	%	ZONE	Kgs	AVG	%	ZONE	Kgs	AVG	%
TCPL	1,07,078.8	195.32	4%	TCPL	2,12,179.0	221.72	21%	TCPL	3,19,257.8	212.87	9%
HUL	2,55,146.3	226.29	10%	HUL	3,25,676.2	268.56	32%	HUL	5,80,822.5	249.99	17%
W.India	7,08,885.9	259.79	29%	W.India	1,88,096.2	216.25	19%	W.India	8,96,982.1	250.66	26%
WI.Pack	2,73,556.7	252.98	11%	WI.Pack	40,303.5	256.54	4%	WI.Pack	3,13,860.2	253.44	9%
N.India	5,04,709.7	202.87	20%	N.India	1,00,958.9	190.70	10%	N.India	6,05,668.6	200.84	17%
NI.Pack	2,08,676.9	197.09	8%	NI.Pack	26,416.3	189.37	3%	NI.Pack	2,35,093.2	196.22	7%
Packeteers	91,674.3	196.89	4%	Packeteers	46,067.9	163.26	5%	Packeteers	1,37,742.2	185.64	4%
C.India	37,708.9	228.71	2%	C.India	39,551.9	192.60	4%	C.India	77,260.8	210.22	2%
Exports	32,002.5	237.40	1%	Exports	5,835.3	351.26	1%	Exports	37,837.8	254.96	1%
Local	2,43,326.5	194.14	10%	Local	12,787.6	185.67	1%	Local	2,56,114.1	193.72	7%
S.India	2,859.9	324.17	0%	S.India			0%	S.India	2,859.9	324.17	0%
Others	9,988.3	194.59	0%	Others	14,399.9	203.07	1%	Others	24,388.2	199.60	1%
TOTAL	24,75,614.7	226.17		TOTAL	10,12,272.7	229.45		TOTAL	34,87,887.4	227.12	

ASSAM BATTING ORDER (GTAC+CTTA) Sale 14 TO 26						
MARK	2021-22			2020-21		
	RANK	KGS	AVG	RANK	KGS	AVG
HOOKHMOL	1	27,806	407.92	2	18,126	381.87
Halmari	2	78,192	378.25	3	53,854	368.53
HAJUA	3	34,745	372.57	1	17,434	389.46
Sotai	4	17,897	370.46	16	5,089	335.38
DOOMURDULLUNG	5	64,407	366.54	6	29,537	349.57
Gatoonga	6	81,340	364.43	13	70,226	341.22
Silonibari	7	85,986	357.21	99	30,733	284.23
Duflating	8	21,654	350.50	25	32,298	328.62
Kharikatia	9	79,760	348.55	49	60,407	306.78
KAKAJANHIGHGROWN	10	62,353	344.49			
Mohokutie	11	20,803	344.18	271	11,701	233.25
Gelakey	12	40,157	342.70	11	13,299	343.81
Mokrung	13	30,027	339.96	19	33,036	331.88
KOOMTAI(B)	14	1,26,988	337.53	83	1,47,011	290.67
POWAIHIGHGROWN	15	28,175	336.98			
Hirajuli	16	56,775	336.28	35	43,214	319.28
Majuli	17	1,44,889	335.05	15	50,307	335.98
Salkathoni	18	91,974	332.82	18	37,568	332.20
Banamalie	19	17,788	331.32	32	16,014	321.58
Borjan	20	30,215	330.70	60	34,125	301.73
Haroocharai	21	10,012	330.55	17	4,825	333.43
DUBBA	22	37,851	328.62	7	9,756	346.99
KHOOMTAIE	23	40,756	326.55	4	4,795	354.43
AMGOORIE	24	79,897	324.22	52	20,269	305.82
Borsapori	25	38,755	321.87			

* Above 10,000 Kgs